

## Interview Evaluation Sheet - Mid-Management Finance Roles (8-12 yrs)

Candidate Name:			
Role Interviewed For:			
Date:			
Evaluator Name:			
Parameter	Description	Score (1-5)	Comment
Technical Competence	Core expertise in functional area (Treasury / Tax / FP&A)		
Ownership & Execution	Proven ability to drive outcomes independently		
Problem Solving	Analytical thinking, clarity in ambiguous situations		
Communication & Stakeholder Management	Communication with CXOs, banks, auditors, internal teams		
Team & Culture Fit	Attitude, collaboration, pace, leadership potential		
Total			
Final Recommendation:			



## Example: Technical Competence (Treasury)

Parameter Description Score (1–5) Comments

 Cash Flow Management
 Forecasting accuracy, short-term vs long-term liquidity planning

 Working Capital Control
 Efficiency in receivables/payables/inventory optimization

 Banking & Debt Handling
 Credit lines, term loans, negotiation, documentation

Fund Deployment Idle cash management, investment decisions

Treasury Compliance FEMA, RBI filings, treasury audits

## Example: Technical Competence (Direct Tax)

Parameter Description Score (1–5) Comments

Tax Compliance Return filings, payments, advance tax, reconciliations

Assessments & Litigation Notice handling, appeals, coordination with consultants/lawyers

Transfer Pricing Documentation, benchmarking, audits

Cross-Border Taxation Withholding tax, FEMA, DTAA, PE-related exposure Tax Planning & Advisory Input on structuring, funding, new geographies

## Example: Technical Competence (FP&A)

Parameter Description Score (1–5) Comments

Budgeting & Forecasting Annual plans, quarterly forecasts, cost control Variance Analysis Root cause analysis, financial storytelling

 Business Partnering
 Supporting functions like ops/sales with decision-making data

 Modeling & Scenarios
 Financial models, scenario planning, Excel/BI proficiency

Reporting & MIS Dashboards, board packs, investor reporting